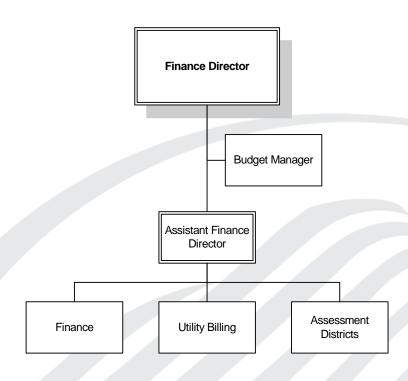
Finance [010-2510] [650-5750]

Appropriations Summary

| • | 3 | | 04/05 | 04/05 | 05/06 |
|---------------------|-----------|-----------|-----------|------------------|-----------|
| | 02/03 | 03/04 | Current | Estimated | Adopted |
| | Actuals | Actuals | Budget | Actuals | Budget |
| Salaries | 844,614 | 917,899 | 991,209 | 960,768 | 1,048,585 |
| Supplies & Services | 198,386 | 204,426 | 229,844 | 224,128 | 280,661 |
| Capital Outlay | 89,329 | - | - | - | 10,000 |
| Debt Services | 138,393 | - | - | - | - |
| Internal Service | 129,943 | 138,311 | 98,555 | 100,501 | 103,814 |
| Transfers Out | - | - | - | - | - |
| Project Expenditure | - | - | - | - | - |
| TOTAL BY CATEGORY | 1,400,664 | 1,260,637 | 1,319,608 | 1,285,397 | 1,443,060 |
| | | | | | |

| 010 | 2510 FINANCE | 1,005,030 | 906,204 | 927,325 | 882,264 | 982,085 |
|-----|----------------------|-----------|-----------|-----------|-----------|-----------|
| 650 | 5750 UTILITY BILLING | 395,634 | 354,433 | 392,283 | 403,133 | 460,975 |
| | TOTAL BY PROGRAM | 1,400,664 | 1,260,637 | 1,319,608 | 1,285,397 | 1,443,060 |





[010-2510] Finance

ACTIVITY DESCRIPTION

The Finance Department maintains the financial records of the City and prepares financial and statistical data applicable to all funds of the City and Redevelopment Agency (RDA). Responsibilities include cash management; investment; budgeting; financial forecasting; accounting; cashiering operations; business license administration; debt service management; payroll; purchasing; payables; receivables (including billing and collection of City accounts); providing financial system information and support to other departments; and risk management.

The Finance Department works closely with the City Treasurer to assure timely and appropriate investment of City funds, in compliance with the City's Investment Policy; to implement efficient cash management procedures to minimize idle cash holdings; to maintain banking relationships for City business; and to address financial issues related to the concerns of the Finance Policy Committee.

FY 2004/05 HIGHLIGHTS

- The City continued to receive awards from the Government Finance Officers Association (GFOA) and the California Society of Municipal Finance Officers (CSMFO) for achieving the highest standards in governmental accounting and financial reporting for our FY 2003/ 04 Comprehensive Annual Financial Report.
- For the second consecutive year in City history, we received the GFOA award for excellence in budgeting for our FY2004/05 budget.
- Conducted internal customer service study in the areas of payroll, accounts payables and purchase order processing with all city departments.
- Assisted the Recreation Division with the financial operations aspect of opening the Aquatics Center.
- Implemented a job-share position with Recreation to reduce citywide staffing costs.
- Completed a \$7,395,000 Police Bond and \$7,740,000 Water CIP Revenue Bond.
- Successfully refinanced an existing Madrone Assessment District Bond
- Completed the upgrade/conversion of the city's finance management system (Eden).
- Update administrative policy on purchasing and provide information to departments on changes and implementation of revised purchasing ordinance.

FY 2005/06 WORKPLAN

- Conduct banking services request for proposal (RFP) process and select a bank for a new five year period.
- Work with Financial Policy Committee to develop recommendations to be implemented after the Sustainable Budget has been achieved.
- Evaluate external customer service quality in the areas of utility billing, business licensing, accounts payable and purchase order processing.
- Conduct comprehensive physical inventory of fixed assets.
- Conduct cost allocation study
- Engage in a community conversation regarding: 1) City service levels desired by the
 public; 2) education of the public about the City's financial position; and 3) the public's
 willingness to pay new fees, assessments, or taxes for existing service levels and/or
 expanded service levels. The goal would be to bring a ballot measure to the voters for the
 November 2006 election if sufficient support exists.

[010-2510] Finance

FY 2005/06 ACTIVITY GOALS

· Attend additional training for Eden financial software

FINANCIAL COMMENTS

The FY 2005/06 budget for Finance includes a one time \$30,000 cost for conducting a cost allocation study to maintain integrity of the City's cost allocation program.

| | FY 03/04 | FY 04/05 | FY 05/06 |
|------------------------------------|----------------|-------------|-------------|
| PERFORMANCE MEASURES | <u>ACTUAL</u> | <u>PROJ</u> | <u>GOAL</u> |
| Number of invoices processed | 13,885 | 12,800 . | 13,000 |
| % of invoices paid by due date | 91% | 87 % | 90 % |
| Average time to process an invoice | . 7.71 minutes | 8.44 | 8.30 |

[010-2510] Finance

| | _ | | | | | |
|-------|--|-----------|---------|------------------|--------------------|------------------|
| | | 02/03 | 03/04 | 04/05 Current | 04/05 Estimated | 05/06 Adopted |
| Acct | Description | Actuals | Actuals | Budget | Actual | Budget |
| | SALARIES - GENERAL | 504,007 | 504,368 | 550,556 | 510,979 | 557,405 |
| | SALARIES - ELECTED/APPOINTED | 2,409 | 2,419 | 2,400 | 2,400 | 2,400 |
| | SALARIES - PART-TIME | 43,507 | 41,683 | -, | 41,497 | _, |
| | SALARIES - OTHER PAYOUT | 8,449 | 13,729 | 13,000 | 13,000 | 13,000 |
| | OVERTIME - GENERAL | 180 | 1,601 | - | 3,000 | 4,500 |
| | UNEMPLOYMENT INSURANCE | 45 | 844 | 2,088 | 1,202 | 2,183 |
| | RETIREMENT - GENERAL | 21,454 | 35,331 | 66,590 | 59,902 | 91,659 |
| | DEFERRED COMPENSATION | 11,163 | 12,429 | 10,537 | 11,929 | 14,074 |
| | GROUP INSURANCE | 47,781 | 56,715 | 68,558 | 51,965 | 61,572 |
| 41701 | MEDICARE | 6,524 | 6,265 | 7,983 | 5,758 | 8,082 |
| 41730 | INCOME PROTECTION INS | 8,288 | 8,539 | 6,366 | 6,733 | 6,359 |
| 41760 | WORKERS COMP | 13,041 | 16,552 | 22,201 | 20,882 | 22,434 |
| 41799 | BENEFITS | 1,927 | 1,935 | - | 1,701 | - |
| | < <employee services="">></employee> | 668,776 | 702,409 | 750,279 | 730,948 | 783,668 |
| 42214 | TELEPHONE | 8,062 | 6,742 | 8,500 | 5,750 | 5,920 |
| 42231 | CONTRACT SERVICES | 39,695 | 31,598 | 46,560 | 35,240 | 70,000 |
| 42233 | AUDIT FEES | 16,198 | 12,460 | 15,000 | 12,950 | 15,600 |
| 42236 | BANK CARD SERVICE FEES | 21,933 | 40,635 | 5,600 | 850 | 850 |
| 42244 | STATIONERY & OFFICE SUPPLIES | 17,127 | 22,236 | 20,615 | 20,615 | 20,615 |
| 42245 | COMPUTER HARDWARE-NON CAPITAL | - | 298 | 5,500 | 5,500 | 10,000 |
| 42248 | OTHER SUPPLIES | 300 | 30 | - | 125 | - |
| 42250 | ADVERTISING | 1,497 | 389 | 500 | 850 | 850 |
| 42252 | PHOTOCOPYING | 101 | 1,160 | 1,750 | 953 | 950 |
| 42254 | POSTAGE & FREIGHT | 7,625 | 6,938 | 8,000 | 6,135 | 7,000 |
| 42257 | PRINTING | 4,883 | 1,080 | 4,700 | 3,000 | 3,500 |
| 42261 | AUTO MILEAGE | 253 | 169 | 300 | 300 | 300 |
| 42408 | TRAINING & EDUCATION | 2,419 | 574 | 4,000 | 4,000 | 4,000 |
| 42415 | CONFERENCE & MEETINGS | 2,798 | 1,050 | 4,000 | 1,500 | 3,000 |
| 42423 | MEMBERSHIP & DUES | 625 | 840 | 900 | 900 | 900 |
| | SUBSCRIPTION & PUBLICATIONS | 482 | 490 | 500 | 700 | 500 |
| | MAINT - AUTO/TRUCKS | - | - | - | - | - |
| 42531 | MAINT - FURNITURE/OFFICE EQUIP | 1,515 | 280 | 150 | 150 | 150 |
| | < <supplies &="" services="">></supplies> | 125,514 | 126,967 | 126,575 | 99,518 | 144,135 |
| 44994 | LEASE PAYMENTS | 138,288 | - | - | - | - |
| | < <debt service="">></debt> | 138,288 | - | - | - | - |
| | GENERAL LIABILITY INSURANCE | 7,878 | 5,579 | 3,520 | 4,847 | 2,973 |
| | BLDG MAINT SERVICES | 40,381 | 55,594 | 33,185 | 33,185 | 36,158 |
| 45009 | I.S. SERVICES | 24,193 | 15,655 | 13,766 | 13,766 | 15,151 |
| | < <internal services="">></internal> | 72,453 | 76,828 | 50,471 | 51,798 | 54,282 |
| | 2510 - FINANCE | 1,005,030 | 906,204 | 927,325 | 882,264 | 982,085 |
| | | | | | | |



[650-5750] Utility Billing

ACTIVITY DESCRIPTION

The Utility Billing Division is responsible for the monthly billing of fees for water and sewer services. With a customer base of more than 12,000 users, the Division continues to emphasize customer service, assisting customers with opening and closing accounts, assisting customers at the counter with payments and questions, providing customer service on the telephone to answer questions regarding account status and accepting credit card payments. Utility Billing staff also responds to general Finance inquiries and refer City customers to appropriate departments.

FY 2004/05 HIGHLIGHTS

- Continued to market and expand the direct pay payment option for customers to pay utility costs electronically.
- Processes reviewed and work flow refined for efficiencies and improved customer service with reduced staffing levels
- Audit of customer accounts for appropriate billing rates and customer classifications within the software.

FY 2005/06 ACTIVITY GOALS

 Review cash receipt process for maximum efficiency and time savings and make recommendations for improvements.

FINANCIAL COMMENTS

The Utility Billing Division falls within the responsibility of the Finance Department and is funded by water and sewer utility user fees.

| | FY 03/04 | FY 04/05 | FY 05/06 |
|--|---------------|-------------|-------------|
| PERFORMANCE MEASURES | <u>ACTUAL</u> | <u>PROJ</u> | <u>GOAL</u> |
| Staff hours per year processing utility bills | 4,168 | 6,454 | 6,454 |
| Regular utility bills processed per year | 134,510 | 153,734 | 164,495 |
| Percent of bills sent out error free | 96.9% | 97.1% | 97.9% |
| Average time to process a regular bill account | 1.87 minutes | 2.52 | 2.35 |

[650-5750] Utility Billing

| | | | | 04/05 | 04/05 | 05/06 |
|-------|--|---------|---------|----------|-----------|----------|
| | 5 | 02/03 | 03/04 | Current | Estimated | Adopted |
| | Description | Actuals | Actuals | Budget | Actual | Budget |
| | SALARIES - GENERAL | 122,004 | 131,485 | 177,262 | 121,098 | 191,136 |
| | SALARIES - PART-TIME | 19,258 | 32,145 | - | 52,679 | - |
| | SALARIES - OTHER PAYOUT | 804 | 2,969 | - | 2,020 | 2,500 |
| | OVERTIME - GENERAL | - | 208 | - | 150 | 100 |
| | UNEMPLOYMENT INSURANCE | 15 | 377 | 1,201 | 701 | 1,405 |
| | RETIREMENT - GENERAL | 6,912 | 9,848 | 21,850 | 19,562 | 32,271 |
| | DEFERRED COMPENSATION | 1,528 | 3,356 | 2,341 | 3,661 | 3,316 |
| | GROUP INSURANCE | 17,272 | 18,964 | 25,769 | 17,999 | 20,676 |
| | MEDICARE | 2,053 | 2,405 | 2,570 | 2,357 | 2,771 |
| 41730 | INCOME PROTECTION INS | 2,263 | 2,639 | 2,530 | 2,379 | 2,754 |
| 41760 | WORKERS COMP | 3,247 | 5,651 | 7,407 | 6,783 | 7,988 |
| 41799 | BENEFITS | 482 | 484 | - | 431 | - |
| 41900 | CONTRACT LABOR | - | 4,960 | - | - | - |
| | < <employee services="">></employee> | 175,838 | 215,490 | 240,930 | 229,820 | 264,917 |
| 42214 | TELEPHONE | 2,678 | 2,339 | 2,269 | 1,500 | 1,750 |
| 42231 | CONTRACT SERVICES | 18,593 | 29,763 | 39,500 | 39,500 | 41,650 |
| 42236 | BANK CARD SERVICE FEES | - | - | - | 23,610 | 24,000 |
| 42244 | STATIONERY & OFFICE SUPPLIES | 2,021 | 1,431 | 2,200 | 2,200 | 6,260 |
| 42245 | COMPUTER HARDWARE-NON CAPITAL | - | - | 1,500 | 1,500 | 4,500 |
| 42250 | ADVERTISING | 117 | - | 500 | - | - |
| 42252 | PHOTOCOPYING | 11 | 19 | 200 | 200 | 200 |
| 42254 | POSTAGE & FREIGHT | 47,191 | 42,384 | 51,800 | 51,800 | 52,800 |
| 42257 | PRINTING | 1,837 | 1,466 | 2,200 | 2,200 | 2,266 |
| 42261 | AUTO MILEAGE | - | 58 | 100 | 100 | 100 |
| 42408 | TRAINING & EDUCATION | 151 | - | 2,000 | 1,000 | 2,000 |
| 42531 | MAINT - FURNITURE/OFFICE EQUIP | 272 | - | 1,000 | 1,000 | 1,000 |
| | < <supplies &="" services="">></supplies> | 72,872 | 77,459 | 103,269 | 124,610 | 136,526 |
| 43840 | COMPUTER EQUIPMENT | 1,965 | - | - | - | 10,000 |
| 43845 | COMPUTER SOFTWARE | 87,363 | - | - | - | - |
| | < <capital outlay="">></capital> | 89,329 | - | - | - | 10,000 |
| 44994 | LEASE PAYMENTS | 105 | - | | - | - |
| | < <debt service="">></debt> | 105 | - | - | - | - |
| 45003 | GENERAL LIABILITY INSURANCE | 2,752 | 2,473 | 1,643 | 2,262 | 1,399 |
| | BLDG MAINT SERVICES | 15,141 | 20,843 | 12,442 | 12,442 | 13,557 |
| | I.S. SERVICES | 10,752 | 6,958 | 6,118 | 6,118 | 6,734 |
| | GF ADMIN | 28,846 | 31,209 | 27,881 | 27,881 | 27,842 |
| | < <internal services="">></internal> | 57,490 | 61,483 | 48,084 | 48,703 | 49,532 |
| | 5750 - UTILITY BILLING | 395,634 | 354,433 | 392,283 | 403,133 | 460,975 |
| | | | | 57721200 | .50/100 | .00,7-70 |